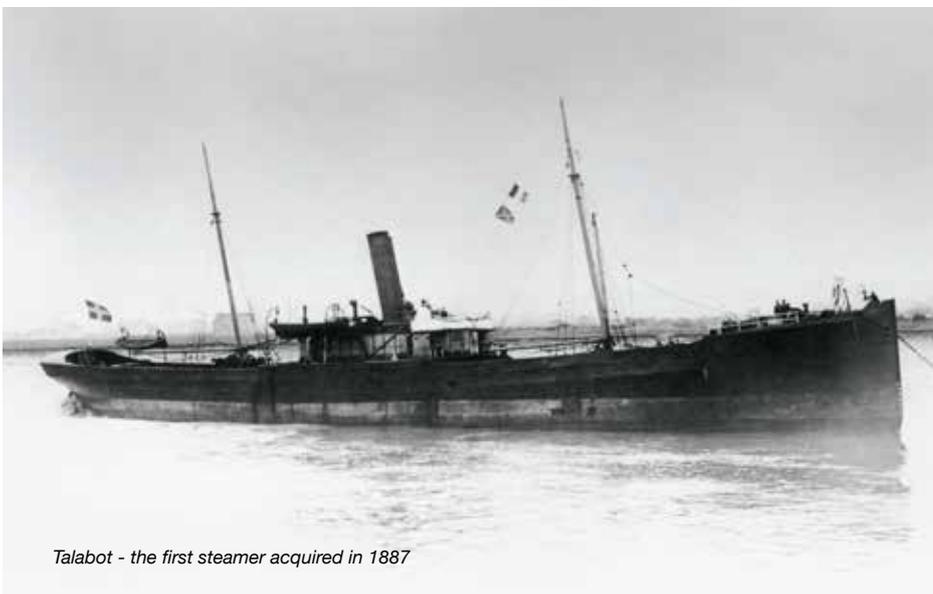




Mathilde - the first ship acquired by Wilh Wilhelmsen in 1865

Celebrating 125 years of partnership: Wallenius Wilhelmsen in Australia

By WALLENIUS WILHELMSEN OCEANIA



Talbot - the first steamer acquired in 1887

The Norway-based global RoRo shipping and logistics company has a long-standing trading relationship with Australia.

When Captain JO Edvardsen first dropped anchor in Sydney in 1895, little did he know that it would mark the beginning of a long and fruitful trading history with Australia.

Tiger carried timber from US West Coast to Sydney, and loaded wool and other general cargo destined for Europe.

Fast forward more than a century since that maiden voyage, and Wallenius Wilhelmsen continues to support the people and businesses of Australia.



Tiger - on her maiden voyage in 1895, was the first Wilhelm ship to arrive in Sydney Harbour. She carried timber from the west coast of the United States, then loaded wool and general cargo to Europe



Salome - part of Wallenius Wilhelmsen's modern fleet

The company's shared history with Australia has many highlights. From launching the first RoRo services here in 1972 and founding Melbourne International RoRo and Auto Terminal (MIRRAT) in 2016, to playing a pioneering role in combating the brown marmorated stink bug, it's been an eventful 125 years.

Supporting Australian industry

Today, Wallenius Wilhelmsen continues to support many of Australia's most important industries, just as it has done in years gone by.

Back in January 1937 the company's vessel *Thermopylae* carried 40,011 bales of wool to Europe as part of the 'wool races' – an annual competition

for the quickest passage to Europe with the first wool of the season – breaking records for the largest shipment on one keel, in the process.

These days, its vessels are more likely to break records importing all manner of products for global OEMs. This includes mining and construction equipment for the likes of Caterpillar, Komatsu, Terex and Liebherr; agricultural products for John Deere, Case New Holland and Landpower; vehicles for BMW, Toyota, Ford and Nissan; transport for Volvo, Scania and Mercedes-Benz Truck; and other cargo, such as boats and yachts, helicopters, aircrafts, mining equipment, defence equipment, power generation equipment, windmill blades, steel, cranes and railcars.

The company also exports used mining and construction equipment, cranes and steel products from Australia to key markets across the globe.

Connecting Australia with the world

Wallenius Wilhelmsen vessels pay approximately 250 plus, port calls every year to the major Oceania ports of Auckland, Papeete, Noumea, Melbourne, Port Kembla Brisbane and Fremantle, and inducement calls to several ports based on customer's requirements to the likes of Adelaide, Newcastle, Mackay and Gladstone, servicing major trade routes.

From Europe to Oceania, multiple sailings a month are offered, stopping at a number of key European ports via South Africa and North America, including Southampton, United Kingdom; Le Havre, France; Zeebrugge, Belgium; and Bremerhaven, Germany.

The Americas to Oceania trade route again boasts multiple sailings a month, with port stops at Tacoma, Washington; Baltimore, Maryland; Savannah, Georgia; and Manzanillo, Panama among others. Meanwhile, for Oceania to Asia trade, there are two sailings a month to destinations including Singapore; Shanghai, China; Incheon and Masan, South Korea; and Kobe, Nagoya, Yokohama and Hitachinaka, Japan.

Back on dry land, the Australian head offices for Wallenius Wilhelmsen's Ocean and Solutions businesses are based in Melbourne, with 25 employees supporting ocean services and 175 employees working across land-based operations, including at equipment processing centres in Melbourne, Sydney, Port Kembla, Brisbane and Perth.

Serving supply chains across the globe

Wallenius Wilhelmsen operates eleven terminals at some of the largest RoRo ports in the world, offering flexible processing, handling and storage, combined with strong inland connections via railroad and short-sea voyage.

Last year alone, six million units passed through its terminals, including Melbourne's MIRRAT.



MIRRAT Terminal in Melbourne

Operating as the only RoRo terminal at the port of Melbourne, MIRRAT has a strong environmental focus. Sustainability is at the heart of the facility's pioneering design, which boasts LED lighting, a rainwater collection system and a 100kW solar array to power our administrative building.

Spread across 35.7 hectares are three berths, indoor and outdoor storage facilities and equipment solutions designed to deliver lifting capacity of 120 tonnes. MIRRAT also offers both short and long-term storage, quarantine treatment for seeds and bugs, cargo surveying, crane lifts and documentation preparation, as well as cargo transshipment and distribution and emergency mechanical work.

Australia's top performing terminal

In its first full year of operations (2017-2018), MIRRAT successfully absorbed a 300 per cent increase in volume and vessel calls, without a single vessel delay. In recognition, last year it was awarded the Terminal of the Year prize at the Daily Cargo News Australia Shipping and Maritime Industry Awards.

At MIRRAT, avoiding delays goes hand-in-hand with enabling customers to keep track of their cargo. Cue the terminal's cloud-based operating system, iTOMs, which is currently being rolled out at other Wallenius Wilhelmsen terminals across the globe, following a successful trial at MIRRAT in 2019.

The system saves terminal customers

– including shipping lines, truckers and OEMs – both time and money by allowing them to track cargo on their smart devices. For example, truckers can see gate information and are notified when their cargo is ready to be picked up, while OEMs can see when their units are discharged from a vessel.

In addition, MIRRAT recently introduced a new booking system to improve cargo delivery and collection. By communicating real-time information on the status of cargo moving through the terminal, the system allows truck operators to better plan their journeys, helping to prevent delays. This also has a positive impact for OEMs and freight forwarders, as it ensures cargo is being delivered and collected on schedule.

Wallenius Wilhelmsen in Australia: 1895 to today

1895

Wilh Wilhelmsen commences services to Australia

1972

First RoRo services to Australia (ScanAustral joint venture with vessel *Tricolor*)

1995

Wallenius Lines commences services to Australia

1997

Wilhelmsen Lines commences direct services from Australia to China

1999

Wilhelmsen Lines and Wallenius Lines merge to form Wallenius Wilhelmsen logistics (WWL)

1999

WWL commences vehicle processing in Australia

Sustainable logistics for a world in motion

Wallenius Wilhelmsen's purpose is to build sustainable supply chains that enable more efficient, environmentally friendly solutions for land and sea transport.

Whether in the automotive, rolling equipment or breakbulk industries, the company offers a range of services to help customers optimise their logistics, meet market needs, cost efficiencies and environmental objectives, while forging the most efficient path to market.

A global network and high frequency sailing schedules – 125 vessels service 15 trade routes to six continents – has helped to build a track record of quality, innovation and personal service, bolstered by 158 years of shipping experience.

Last year, Wallenius Wilhelmsen vessels made 1,200 sailings and 8,200 port calls, transporting 4.5 million units of cargo in the process. The versatile fleet includes more than 50 RoRo vessels, capable of carrying cargo up to 6.1 metres high, 12 metres wide and 400 tonnes in weight, which is loaded using specialist handling equipment via a stern ramp – a secure and efficient process that avoids lifting products.

On land, 120 equipment and vehicle processing centres handle millions of products each year. A wide variety of technical services are also offered, including pre-delivery inspections, accessorisation, assembly and disassembly and repairs – all of which are designed to improve speed to market, reduce inventory costs and lead times, and meet the needs of local markets and customers.

Combating the threat of stink bugs

Of course, building sustainable supply chains also means curbing the spread of invasive species such as the brown marmorated stink bug. Ensuring cargo is delivered pest free is a priority, and the company works closely with customers across the world to protect the environment in Australia and New Zealand.

During the 2019-20 stink bug season, there were no incidents of stink bugs in cargo onboard Wallenius Wilhelmsen vessels bound for Oceania.

From the strict requirements imposed regarding certified treatment, to continuous communication with customers about the regulations, everyone involved in the supply chain is working towards the common goal of minimising biosecurity risks, whether at terminals, during transit or on arrival at the destination port.

The company's purpose-built heat treatment facilities at Baltimore in the US and Zeebrugge in Belgium, can treat up to 120 and 540 cars a day respectively. Meanwhile Zeebrugge's fumigation facility can treat 80 units of rolling equipment or breakbulk cargo every day.

Looking to the future

Much like the intrepid Captain Wilhelmsen, Wallenius Wilhelmsen takes a proactive approach to uncovering the future needs of its customers and markets. From delivering wool in the 1930s to becoming the first Australian line to offer refrigerated cargo space in 1949 to forging relationships with the agricultural and heavy machinery industry in the 80s, the company is constantly evolving how it trades in Australia.

Australian partnerships have been central to the development of Wallenius Wilhelmsen - here's to the next 125 years! ▲

2000

Wallenius Wilhelmsen commences heavy equipment processing services in Australia

2001

The MV *Tampa* rescues 438 survivors off the Australian coast

2016

WWL opens MIRRAT

2016

WWL awarded Australian Biosecurity Award for role in combating Brown Marmorated Stink Bug (BSMB)

2016

WWL strengthens position as environmental forerunner by moving to utilise Marine Diesel in all coastal areas

2017

Wallenius Wilhelmsen is created, merging Wilhelmsen and Wallenius assets and joint ventures, containing the WW Ocean, WW Solutions and EUKOR brands

2019

MIRRAT awarded Terminal of the Year by DCN